

## **Tony Cirone, Managing Partner**

Tony Cirone is a Managing Partner and co-founder of Panorama Fundraising. Tony manages and directs capital campaigns and other fundraising initiatives, conducts feasibility studies and development audits, and create development plans for not for profit organizations.

Tony has been a development director for the past 15 years both at the Green Meadow Waldorf in NY and the Waldorf School in San Diego. During the past 7 years he has also been a Senior Consultant for Changing Our World, Inc. In his work with Changing Our World, Tony's chief responsibilities included managing and conducting feasibility studies, capital campaigns and development audits.

During his tenure with Changing Our World, Tony utilized his 30 years of experience in Waldorf education to help Waldorf schools successfully attain their development goals. He has worked with the following schools in the capacity of Senior Consultant: Live Oak Waldorf School, Sacramento Waldorf School, Shepherd Valley Waldorf School, Shining Mountain Waldorf School, Denver Waldorf School, Waldorf School of the Peninsula, Pine Hill Waldorf School, Sanderling Waldorf School, Pasadena Waldorf School, River Valley Waldorf School,, Lake Champlain Waldorf School and the Waldorf School of San Diego.

Through the years, Tony has amassed extensive experience in fundraising, development and alumni relations. Prior to working with Changing Our World, Tony served as the Director of Development and Alumni Relations for the Green Meadow Waldorf School. During his eight years as director, the annual fund flourished and more than tripled in revenue. Under his leadership the school also launched its first successful multi-million dollar Capital Campaign.

Tony brings a wealth of knowledge and experience from his past work in Waldorf education. He was a class teacher for sixteen years and has an extensive knowledge of the Waldorf curriculum, philosophy and mission of Waldorf education. This background has been instrumental in his successful fundraising career.

Community service has been an important part of his work over the years. He served as a Board and College member at the Green Meadow Waldorf School for over twenty years. He founded and coached a high school baseball program and led wilderness trips in Canada for adolescents. He was a New York State EMT for twenty-two years and served as Chairman of the Board and Captain of a volunteer ambulance corp. He was also a founding board member, for The Foundation for Human Movement Studies which supports the work of Spatial Dynamics. Working with the terminally ill has been another aspect of his volunteer work.

Tony lives in San Diego with his wife, Sherina, and two daughters. He is currently the Director of Development for the Waldorf School of San Diego. He graduated from Iona College with a BA in Philosophy and a minor in Criminal Justice. He also is a graduate of the Rudolf Steiner College in Fair Oaks, CA where he studied Waldorf Education.