

### **Scott A. Williams, Managing Partner**

Scott Williams is a Managing Partner and co-founder of Panorama Fundraising. Scott manages and directs capital campaigns and other fundraising initiatives, conducts feasibility studies and development audits, and create development plans for not for profit organizations.

Prior to founding Panorama Fundraising, Scott was a Managing Director for Changing Our World, Inc. a global fundraising and philanthropic services firm headquartered in New York City. During his tenure at Changing Our World, Scott worked with nearly 20 independent and Catholic schools including Buckley Country Day School, Camphill Special School, Denver Waldorf School, Great Barrington Rudolf Steiner School, Lake Champlain Waldorf School, Nightingale-Bamford School, Pasadena Waldorf School, Rudolf Steiner School of NYC, Sacramento Waldorf School, Sanderling Waldorf School, Shining Mountain Waldorf School, St. John's Preparatory School, St. Mary's High School, Toronto Waldorf School and Waldorf School of the Peninsula. In addition to his work with independent schools, Scott has also provided fundraising counsel to many prestigious organizations including the Apollo Theater Foundation, Guiding Eyes for the Blind, Helen Keller National Center, Mercy College, Nassau University Medical Center, Pennsylvania Catholic Conference, St. Joseph's College and Tomorrow's Hope Foundation.

Prior to joining Changing Our World, Scott served as the Executive Director of Development and Alumni Relations for his *alma mater*, the Waldorf School of Garden City. Under his leadership, annual fund revenue tripled and the school launched a successful multi-million dollar capital campaign.

Scott began his fundraising career at St. John's University where he served as a Development Officer and shared oversight of the athletic department development efforts. He was also a member of the fundraising team that initiated the university's \$250 million capital campaign. In 2012, Scott returned to St. John's where he currently is the Associate Vice President of Alumni and Donor Relations.

In addition to his experience and expertise in fundraising, Scott brings to his clients a broad spectrum of knowledge from his varied and diverse professional background and extensive community involvement. Scott's former employment includes coaching both college baseball and football, as well as working as an officer of the U.S. Secret Service Uniformed Division, Foreign Missions Branch. He has served on the Advisory Board of the Long Island Community Foundation, a division of the New York Community Trust and as a board member of the Association of Waldorf Schools of North America. Currently, Scott serves as Co-Chair of the Board of Directors for ERASE Racism, and is a member of the Board of Trustees of the Waldorf School of Garden City and RSF Social Finance Social Investment Fund. He is also an Advisory Committee member for Camp Glen Brook in New Hampshire. In addition, Scott volunteers as a football coach at Malverne High School on Long Island.

In recognition of his service to community and professional accomplishments, Scott is a *Networking Magazine* David Award recipient. The honorees are selected for this prestigious award for their dedication to community, accomplishments in business and outstanding heroic and humanitarian acts.

Born in New York City, Scott resides in Freeport, NY with his wife, Susan. Scott is a graduate of Trinity University in San Antonio, Texas from which he holds a BA in Communication and a minor in Sociology.